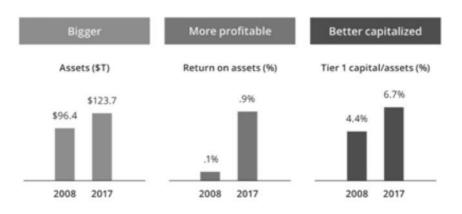
STATS WINDOW

Global Banking Industry At A Glance

The global banking system is not only bigger and more 10 years (figure 1). profitable but also more resilient than at any time in the last

Figure 1. Growth of the global banking industry

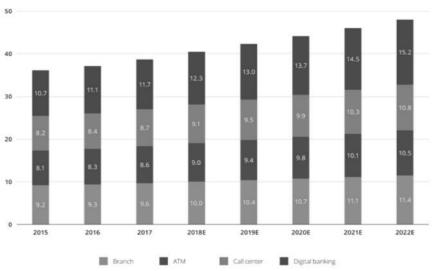
In the last decade, the top 1,000 world banks have grown



Sources: Danielle Myles, "Top 1000 World Banks 2018," The Banker, July 2, 2018; Danielle Myles, "Top 1000 World Banks 2017," The Banker, July 3, 2017; Charles Piggott, "Top 1000 World Banks 2009," The Banker, June 24, 2009.

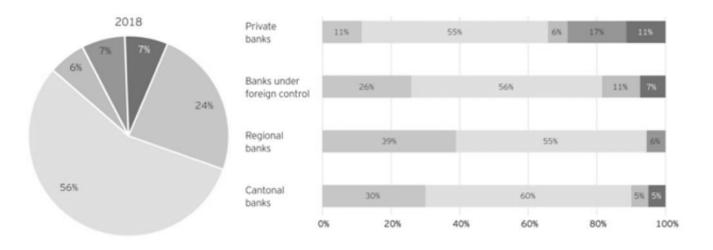
The banks are deploying a mix of strategies to stay ahead improvement—branchesATMs, call centers, and digital the game, including higher technology spending on channebanking

Figure 5. Retail banks' information and communications technology (ICT) spending on channel improvement, 2015–2022 (\$B)



Source: ICT Spending, Ovum.

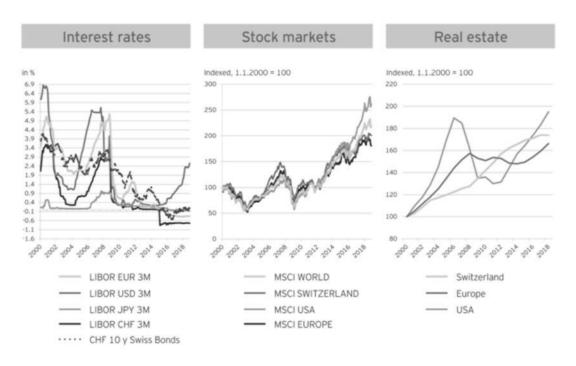




Credit business

- Investment business (investment advice, portfolio management)
- Trading business
- Asset Management
- Other

The financial and economic status



Source: SNB, MSCI, BIS

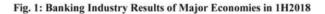
The global banking industre eveloped divergently in a structure, quality, efficiency, risk and market performance complex, ever-changing environment. It is imperative to maintain sustainable development amid new to strike an overall balance in the future among scale uncertainties.

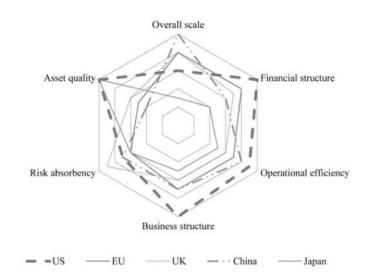


Banking Operation in Major Economies in 2018

Source:BOC Institute of International Finance

The banking industry grew moderately on the weak macroeconomic momentunGiven such factors as the US policies on tax, investment and trade protection, tighteningbsorbency operational efficiency, income structure and financial environment in emerging markets The global banking industry staged mild growth as expected.The comparisonof the banking industrief China, the US, the





Source: National/regional regulatory authorities, BOC Institute of International Finance

The Global Banking Industriesearch Team has assessed scale, asset quality, risk absorbenegperational efficiency, the performance of 29 global systemically important banks (G-SIBs) using an indicator system composed of over 20 factors under six dimensions (i.e. overall

income structurend markeperformancethroughscoring and ranking

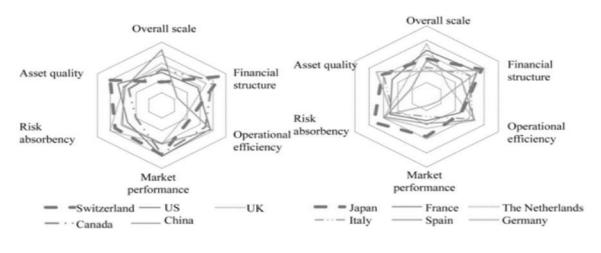


Fig. 2: Results of G-SIBs in 1H2018, by Country

Top 5 Countries by Overall Score

Courtiers Ranked 6th to 11th by Overall Score

Source: Bloomberg, annual reports and interim reports of banks, BOC Institute of International Finance

Geography has sprung back as a performance driver, with spread in performance within Europe and North America being most pronounced

Price-to-book (P/B) ratios of large quoted banks¹, 2011 and 2019²

● 90th percentile O Median ◆ 10th percentile

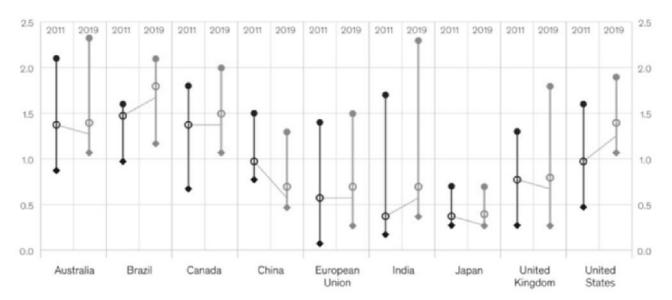
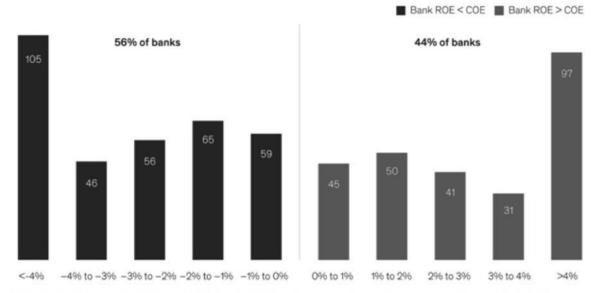


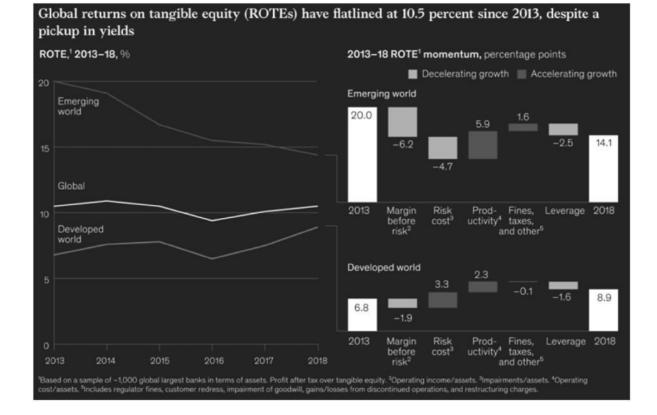
Exhibit 10

A majority of banks globally may not be economically viable

Global banks return on equity (ROE) - cost of equity (COE) spread 2009-18, number of banks (n=595¹)

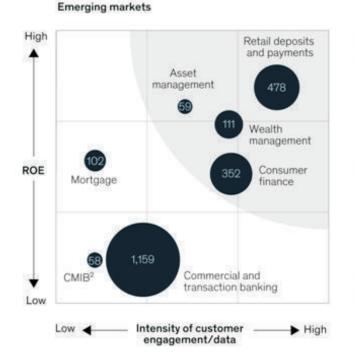


All deposit-taking institutions with available data for 2009–18 (n = 595). ROE based on average net income and average equity including goodwill for 2009–18. Source: McKinsey Strategy Practice and Corporate Performance Analytics



Big tech and fintech return on equity (ROE) by engagement, 2018, \$ billion (total 2018 global banking revenue pool = \$5.4 trillion')

Big tech and fintech focus area, (\$2.4 trillion revenue = 45% of global revenue pool¹)



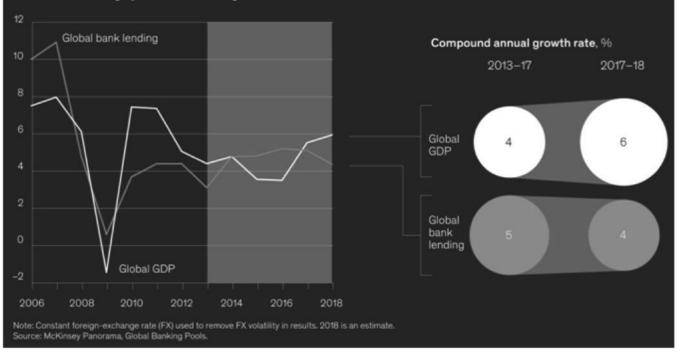
High Retail deposits and payments Asset management Wealth management ROE Consumer finance Mortgage Commercial and CMIB² transaction banking Low Intensity of customer Low High engagement/data

Customers increasingly prefer digital channels Gap between 'willingness to purchase via digital Online banking usage rate,¹ 2013-18, % of population channels' and 'actual sales behavior' in 2018,² % North America Average 40 Europe 38 Middle East 35 33 Asia-Pacific Asia-Pacific⁴ North Middle Europe 2013 2015 America East³

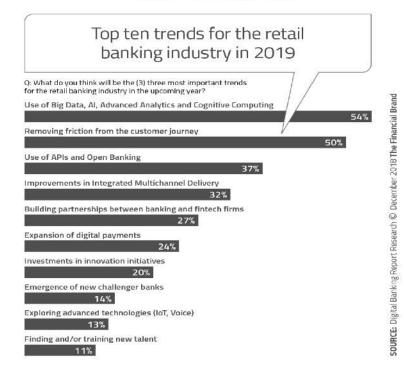
Developed markets



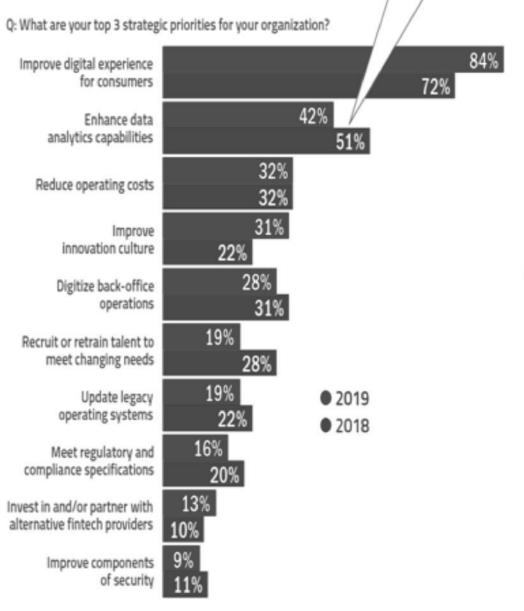
Global bank lending by market and GDP growth rate (2018 constant FX rate), %



Retail Banking trends

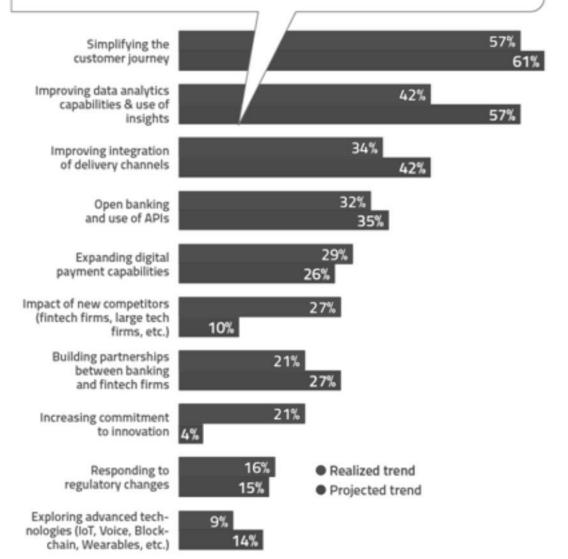


Top strategic priorities for financial institutions comparing 2019 & 2018



SOURCE: Digital Banking Report Research © December 2018 The Financial Brand

Top ten retail banking trends for 2018 a comparison between actual & projected



01